

Field Application Scientist

Application deadline August 31st, interviews will be performed continuously.

About CelVivo:

CelVivo Aps is a Danish start-up company which are developing and selling products for culturing cells in 3D. Our technology is disruptive and cell models grown with our technology have shown unparallel resemblance with *in vivo* conditions.


We are now launching our new system based on the same technology and we need help to educate our customers and partners in our technology.

We are a company with the capability to act fast and efficiently, so the path from idea to action is short.

Become part of our sales team as our new *Field Application Scientist, EMEA*.

Responsibilities:

- Provide scientific support for customers and distributors regarding 3D cell culturing.
- Responsibility for developing sales in EMEA within the following markets: academia, health care, CRO, biotech and pharma.
- Ensure customer feedback to the development team at CelVivo for implementation of new products.
- Product demos and training of customers and distribution partners
- Support distributors with joint visits and installations at customer sites, training
- Participate in international conferences in EMEA.
- Assist in creating marketing material for customers and distributors.
- Maintenance of customer data and registration of activities in CRM system

We are looking forward to your application to: 

Torsten Due Bryld

P: +45 3110 3479

tdb@celvivo.com

CelVivo Aps

Ny Vestergaards vej 21-23

3500 Værløse

Denmark

Profile:

- A Master's degree or preferably PhD. in Life Sciences (e.g., Stem cell biology, cancer biology or developmental biology) or related field.
- Advanced knowledge of 2D & 3D cell culture techniques.
- Exceptional oral and written communication and interpersonal skills, including small and large group presentations.
- Ability to travel up to 50%, including overnight within EMEA region.
- A talented team player with flexibility in mind and willingness to learn.
- Strong analytical and problem-solving skills.
- Ability to network broadly, both internal and external to the company, to capture consensus, support, and influence.
- Ability to effectively represent customer needs with cross functional teams, including marketing, R&D, operations, and sales.
- Must have a "can do" attitude and be comfortable in a fast-paced environment.
- Excellent customer- facing communication skills both in a pre- and post-sales context.



scientific
environment



full time



interesting
challenges




global
perspective



Pleasant
working
atmosphere



Close teamwork

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