

## The Company

CelVivo, a Danish Biotech company funded by significant and important investors, believes in the power of innovation to advance the progress of 3D cell culture research. In close collaboration with researchers and scientists, they aim to innovate 3D cell culture research and In Vitro models by breaking the bias of active diffusion and no sheer stress. The patented ClinoStar, an easy-to-use CO<sub>2</sub> incubator designed to mimic In Vivo performance with low sheer stress, allowing scientists to generate In Vitro models that closely resemble real-world conditions.

The ClinoStar technology was developed by the CelVivo founders because of a need to grow cells so that they retain or recover their In Vivo physiological attributes. Time has shown that cells grown in the revolutionary device as spheroids or organoids closely mimic the functionality of cells In Vivo.

CelVivo believes that the technology provided will allow scientists from widely different areas to conduct research with cell culture, that mimic cells in the living organism.

Every day, working together with a growing network of colleagues in Europe, Asia, Africa, and the US, to develop this technology for basic and medical research, you will as their International Product Manager join a company on a mission. Learn more at: <https://celvivo.com>

## Global Strategic Product Manager, Life Science

### *You develop and drive the strategy*

- Responsible for tying the strategy between scientists, commercial and the market
- You build and secure the roadmap and ecosystem from product strategy to the market
- You are proactive and fill a very important role for further development of the company
- Part of an already successful organisation with great potential

## The Team & Culture

CelVivo is an entrepreneurial company characterized by having world-class expertise, an informal company culture and with highly dedicated people. They encourage personal growth and integrity. The candidate is responsible for putting strong mark and have a high level of influence on the further growth development of both products and the market. You will be reporting to the CEO and will be offered a competitive salary package respectively your responsibility.

You will be part of a dynamic team across continents dedicated to revolutionizing the industry with cutting-edge products. The group currently consists of 8 colleagues and are right now on a strong development path including an US office with dedicated employees. The company and its employees have a broad foundation in the Life Science business with a strong scientific and commercial toolbox. Being an expanding group, they work closely together to get the best outcome on the individual projects. The team is growing, has ambitious goals and makes sure to have fun along the way.

## The Challenge

As the Global Strategic Product Manager, you are responsible for shaping innovative product strategies and driving them from conception to market success in a dynamic and result driven environment. It is expected that you are the one who develop, shape, and drive the product strategy and put your mark on the job by defining the global development opportunities aligned with the overall company goals and of course collaborating across teams to deliver impactful solutions.

### In the role you will among others be responsible for:

- Conduct market research to identify trends, customer needs and the competitive landscape
- Lead product development from concept to launch, collaborating with R&D and cross-functional teams
- Define product requirements, roadmaps, budgets, and forecasts
- Monitor the product lifecycle, defining the vision and collaborating with the team members
- Plan and conduct beta tests at customer sites, ensuring product effectiveness and gathering critical feed-back
- Actively engage with customers to understand their needs and foster long-term relationships
- Coordinate new product launches, working with the marketing to develop effective strategies
- Manage project timelines, resources, and deliverables, ensuring efficient execution and success
- Develop and deliver product training to sales teams and partners
- Analyze product performance and make strategic adjustments

It is expected that the right candidate will put a strong mark on the job and have a high level of influence and responsibility on the further growth.

### Your Talent

You have already for some years been acting in a similar international role within the Life Science industry which has given you significant experience in product management, including launching and managing products through various life cycle stages. Proven ability to see new business opportunities, set and meet aggressive objectives, exceptional communication and collaboration skills and be able to develop strong working relationships across all levels of the organization including proven influencing skills. Your experience is combined with a Master´s degree, PhD or MBA within natural Sciences, Cell Biology, Molecular Biology, or the like.

You are used to communicating complex data and knowledge and have created strong business results.

### Keys to success

- Keep your finger on the pulse and continually bring new insights and ideas to the table to help engage customers and stakeholders with relevant content
- Mindful eye on detail and great at providing actionable feed-back and critique
- Ability to shift your voice to resonate with different audiences as you are not fixed to a particular tone or style and can seamlessly change directions between projects and priorities
- Extensive experience working closely with cross functional teams to develop new and innovative solutions to ensure that your efforts roll up to the overall strategy

As a person you are ambitious, and you possess an entrepreneurial spirit, but at the same time a high degree of ethics. You are positive, committed, and proactive and like to work together with the team. You keep your word, are motivated by putting your mark on the job and like to have influence on the further growth in a Biotech company with great plans.

You work in Denmark in a flexible working environment and can expect significantly travelling as CelVivo operates on all continents.

### Application

Best Talent is responsible for the recruitment process and reviews your application on a confidential basis. Forward your application including your CV marked "1874/ Global Strategic Product Manager" to [job@besttalent.dk](mailto:job@besttalent.dk). You can read more about Best Talent at [www.besttalent.dk](http://www.besttalent.dk).